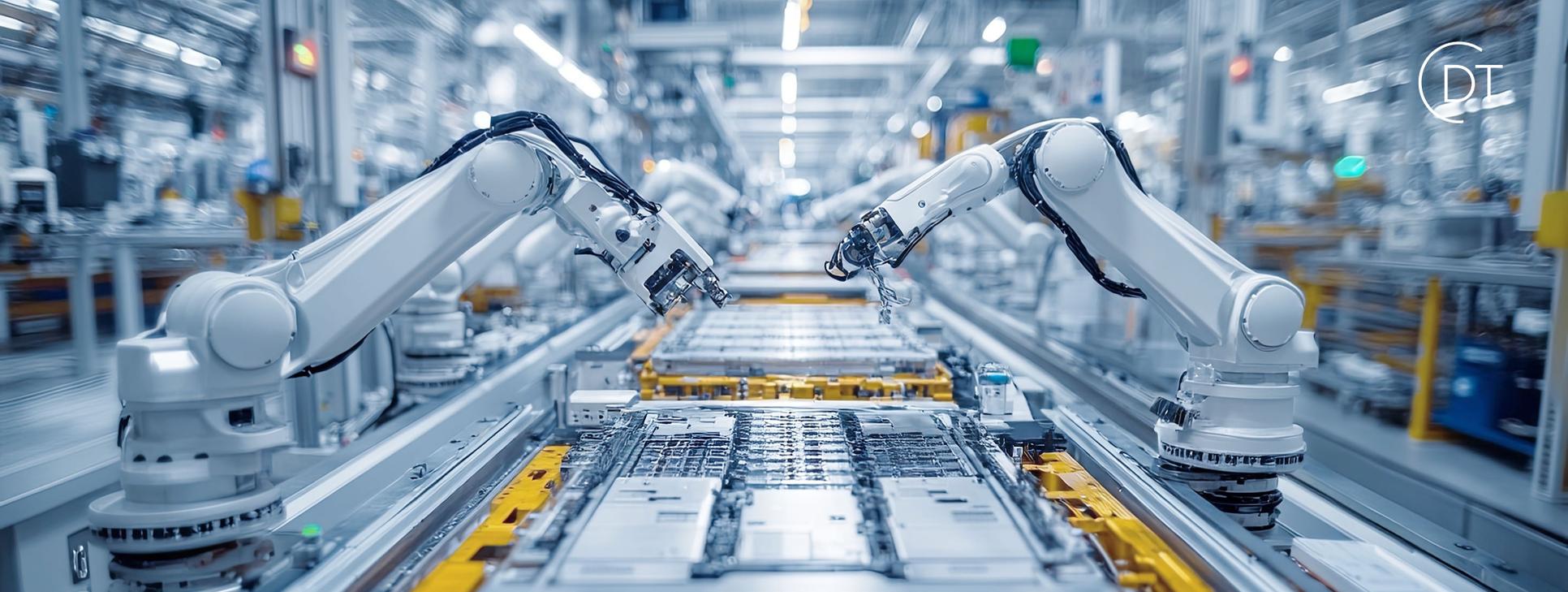


Q4 Financial statements review

January–December 2025

President and CEO Hannu Martola | 5 February 2026





Q4 2025

29.7

net sales, €m
(31.6)

-6.1

net sales change-%
(0.9)

3.7

EBITA, €m
(5.2)

12.4

EBITA-%
(16.3)

Q4: A stable year-end, outlook strengthened



Sales in medical developed well but declined in security; total net sales were flat at comparable rates

Industrial sales -7%

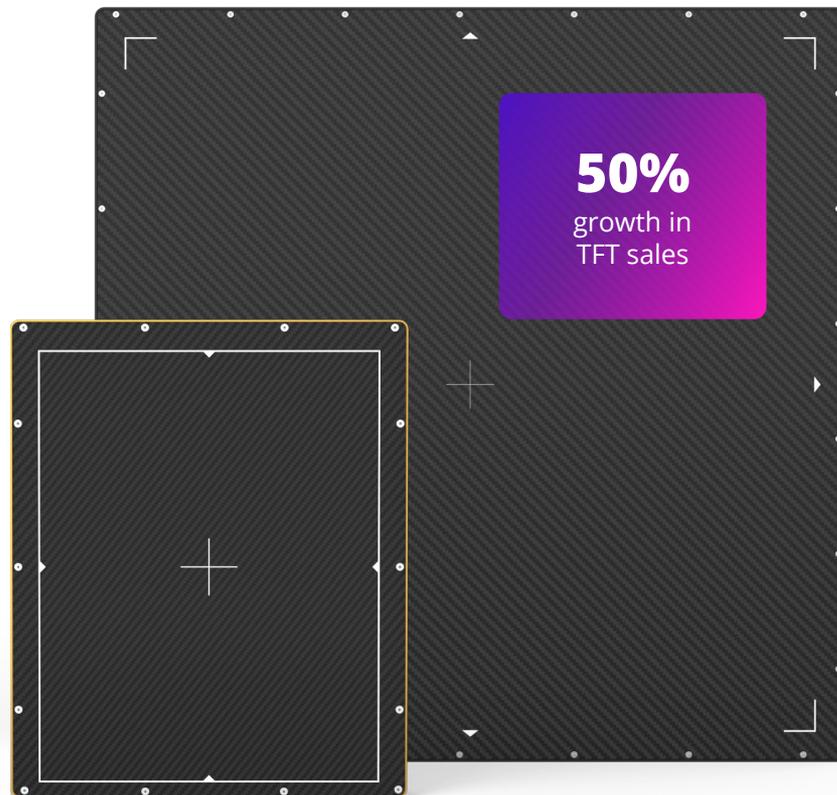
- Decline in line-scan sales, but significant growth in TFT flat panel detectors for battery inspection in APAC
- Growth in other regions supported by food scanning

Medical sales +19%

- Growth driven by CT applications, particularly in China

Security sales -29%

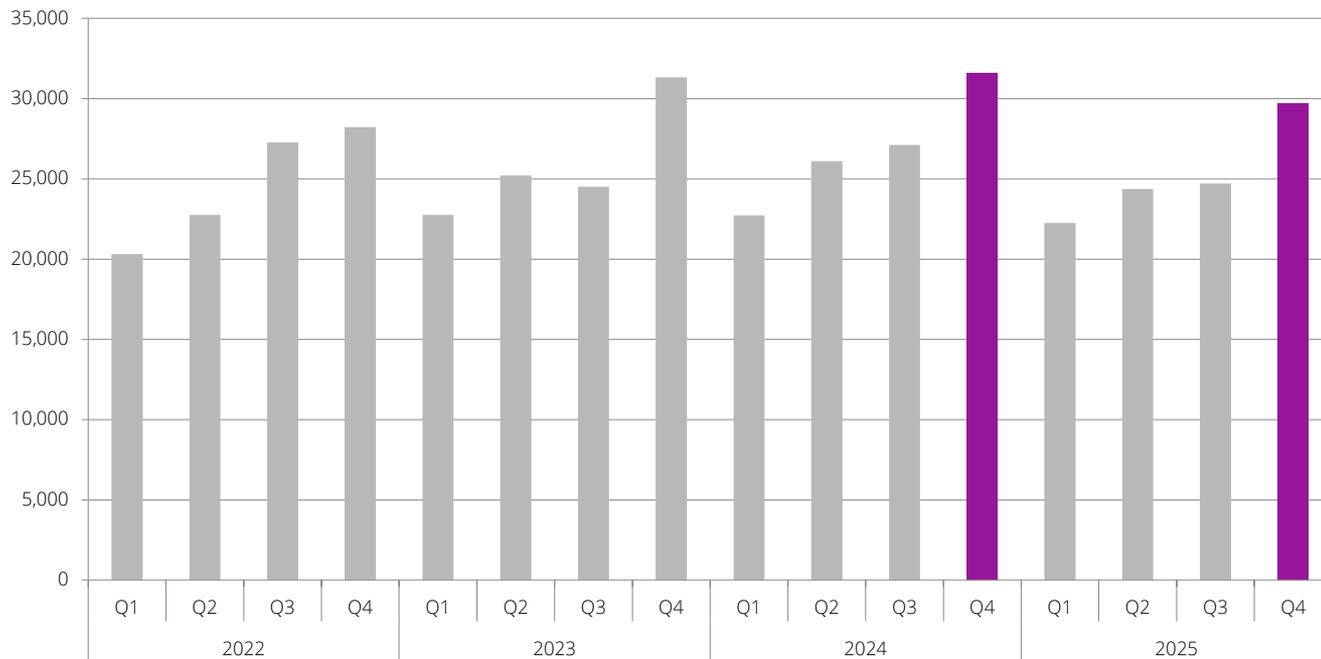
- Sales declined across all main markets
- One-off-events in EMEIA, strong comparison period, the after-effects of the aviation 100 ml regulation, OEMs' inventory buffer, and a temporary standstill in demand in India
- In APAC, demand remained subdued



Net sales by quarter

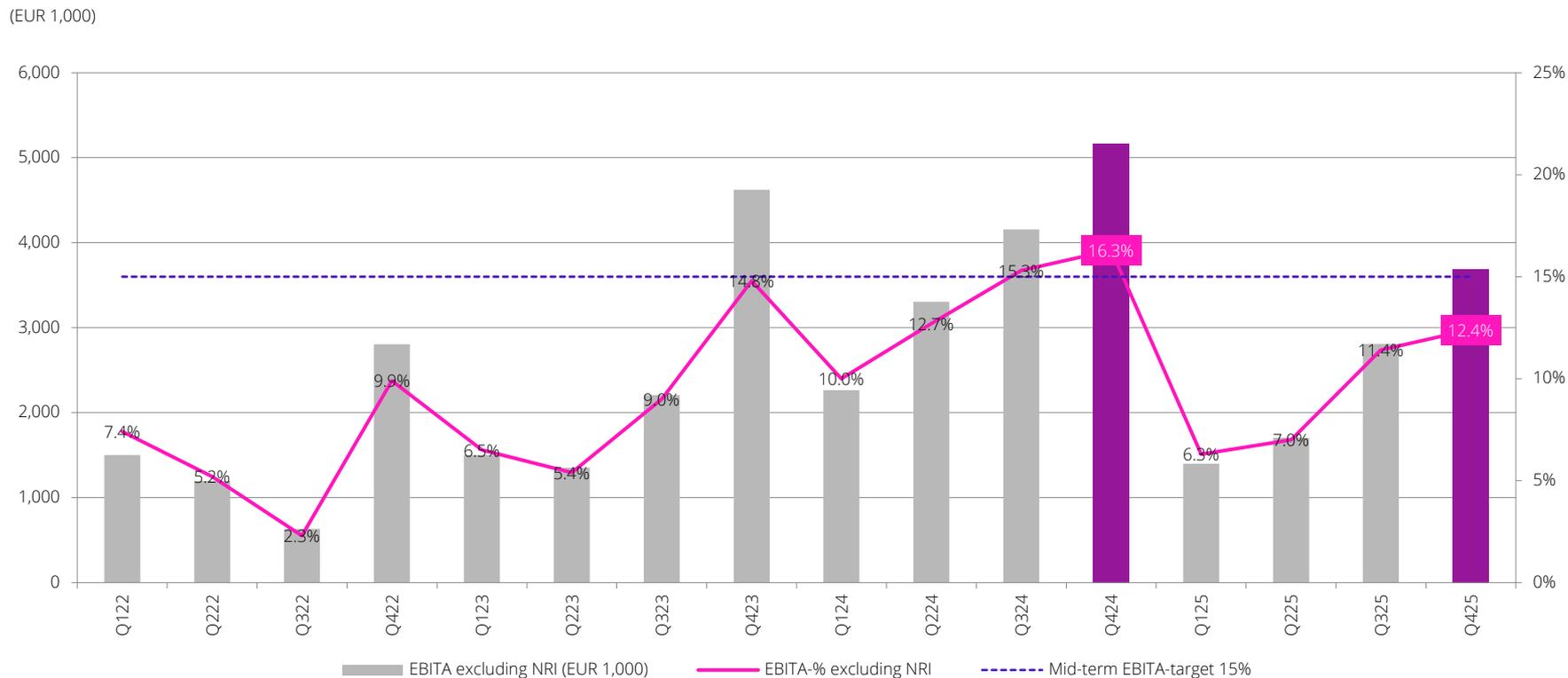


(EUR 1,000)

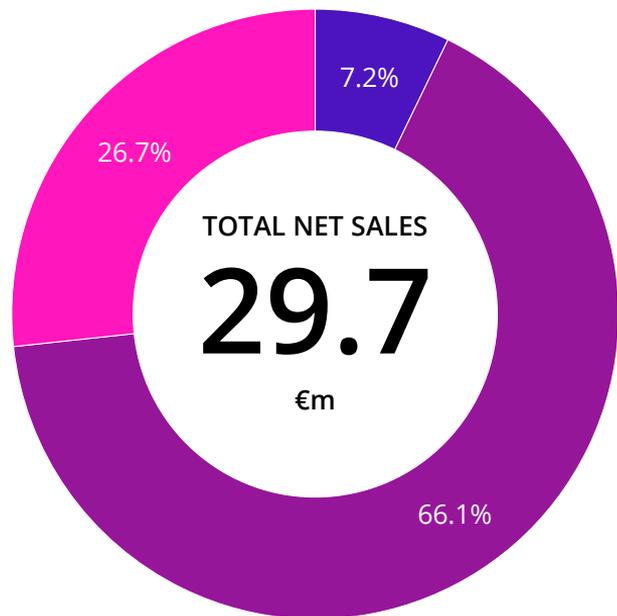


-6.1
(YOY change-%)

Operating margin (EBITA) excluding NRI

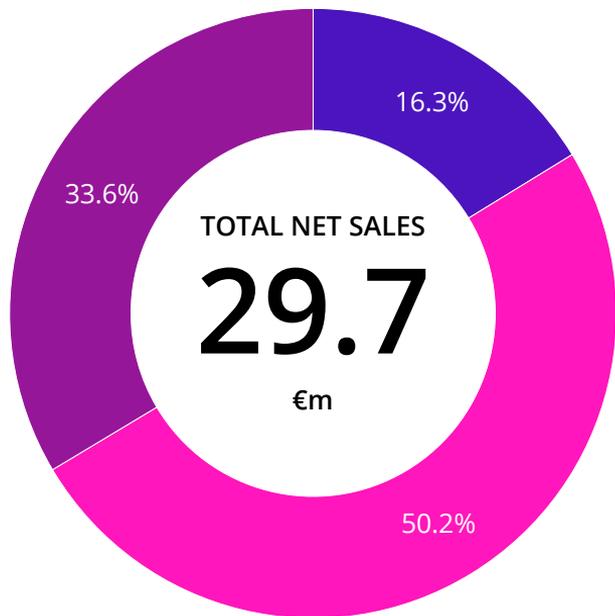


Q4 2025 sales split by regional business units



	NET SALES €m	YOY CHANGE-%
AMERICAS	2.2	1.8
APAC	19.6	-4.4
EMEIA	7.9	-11.8

Q4 2025 sales split by main applications



	NET SALES €m	YOY CHANGE-%
INDUSTRIAL	4.8	-6.6
MEDICAL	14.9	19.1
SECURITY	10.0	-28.5



FY 2025

101.0

net sales, €m
(107.5)

-6.0

net sales change-%
(3.6)

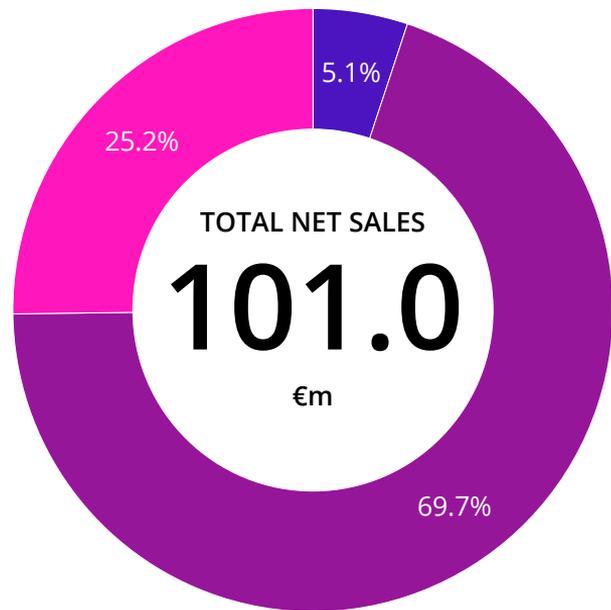
9.6

EBITA excluding NRI, €m
(14.9)

9.5

EBITA-% excluding NRI
(13.9)

FY 2025 sales split by regional business units



AMERICAS

APAC

EMEAIA

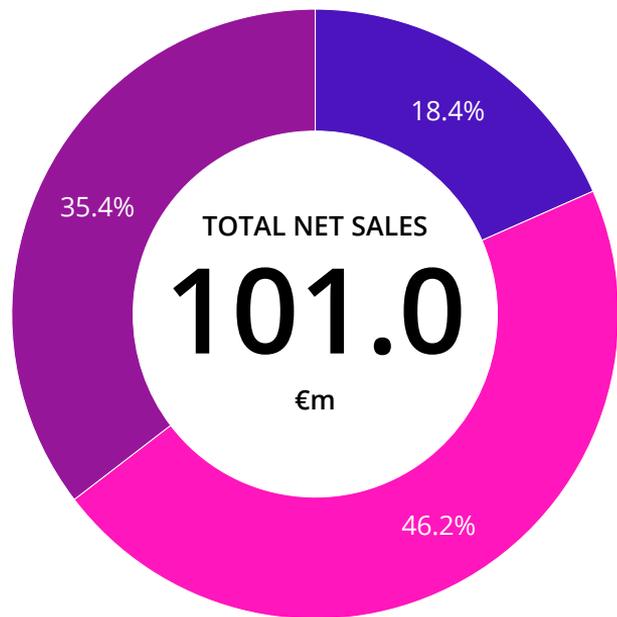
NET SALES €m YOY CHANGE-%

5.2 -21.8

70.4 -0.2

25.5 -16.2

FY 2025 sales split by main applications



	NET SALES €m	YOY CHANGE-%
INDUSTRIAL	18.6	-2.2
MEDICAL	46.7	10.6
SECURITY	35.7	-22.8

Key figures



	Q4 2025	Q4 2024	FY 2025	FY 2024
Net sales, EUR 1,000	29,685	31,613	101,023	107,514
Change in net sales, %	-6.1%	0.9%	-6.0%	3.6%
EBITA excluding NRI, EUR 1,000	3,689	5,166	9,597	14,892
EBITA excluding NRI, %	12.4%	16.3%	9.5%	13.9%
Non-recurring items (NRI), EUR 1,000	0	0	342	0
EBITA, EUR 1,000	3,689	5,166	9,255	14,892
EBITA, %	12.4%	16.3%	9.2%	13.9%
R&D costs, EUR 1,000	2,762	3,125	11,266	11,379
R&D costs, % of net sales	9.3%	9.9%	11.2%	10.6%
Cash flow from operating activities, EUR 1,000	1,496	6,891	3,885	20,133
Investments, EUR 1,000	913	485	2,965	2,218
Return on investment (ROI), %	9.2%	17.4%	9.2%	17.4%
Earnings per share, EUR	0.22	0.28	0.44	0.76



DT 2030

Target 2026-2030

We **outgrow** the market by driving customer success with **smart, data-generating** X-ray detectors and **outstanding usability**.

DIGITAL X-RAY DETECTOR MARKET 2030

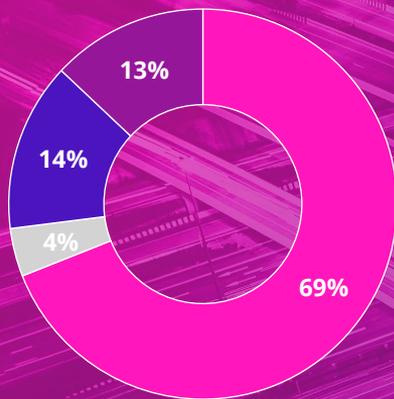
3.0

€ bn



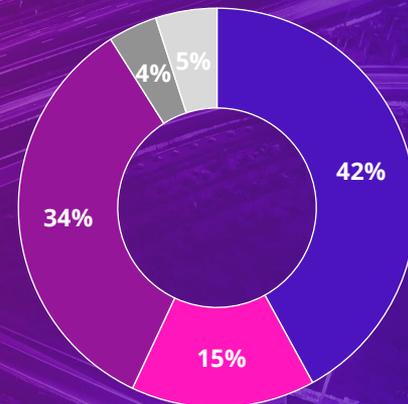
Ageing population
Security Concerns
Quality and efficiency
Eco and circular economies
Lack of raw materials
Digitalization and AI

By application



- Medical
- Veterinary
- Industrial
- Security

By technology



- Flat panel TFT
- Flat panel CMOS
- Line scan and CT
- Photon counting
- Others

DT 2030



Strategic levers

BASE

Continue to do what we do, **better**

TFT

Drive **TFT flat panel growth**, across regions and markets

ADDED VALUE

Commercialize more value-added **integrated HW-SW** solutions to a broader customer base

NEW TECH

Seek new opportunities beyond current scope (Photon counting & SW)

Being the most trusted partner that drives **customer success through exceptional usability**

Elevate **performance culture**

Strategy implementation and main events in Q4



AIDA
All-in-one CT detector system
Improved data management for PCCT



Made in India
Opening of the India factory and start of customer deliveries



GE HealthCare
Supplier of the Year (Direct)
2025
DETECTION TECHNOLOGY

AVA

Advanced. Versatile. Affordable.

40% less materials, up to **50%** cost savings without compromising imaging performance for security and industrial line-scans



Sales expectation Q1 and H1 2026



Industrial

to grow
in Q1



Medical

to grow
in Q1



Security

to grow
in Q1

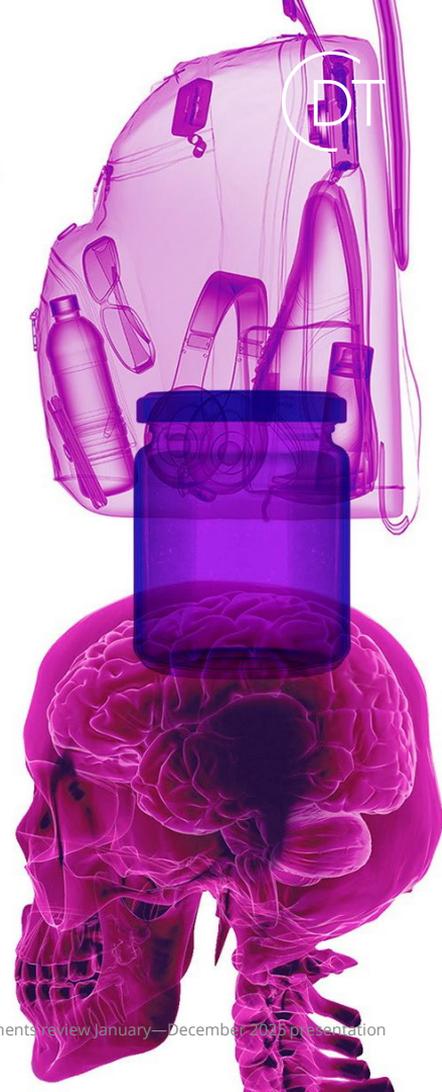


Q1 sales are expected to grow in all regions: APAC, EMEIA, and the Americas
YOY total net sales to **grow by a double-digit rate in Q1 and H1 2026**

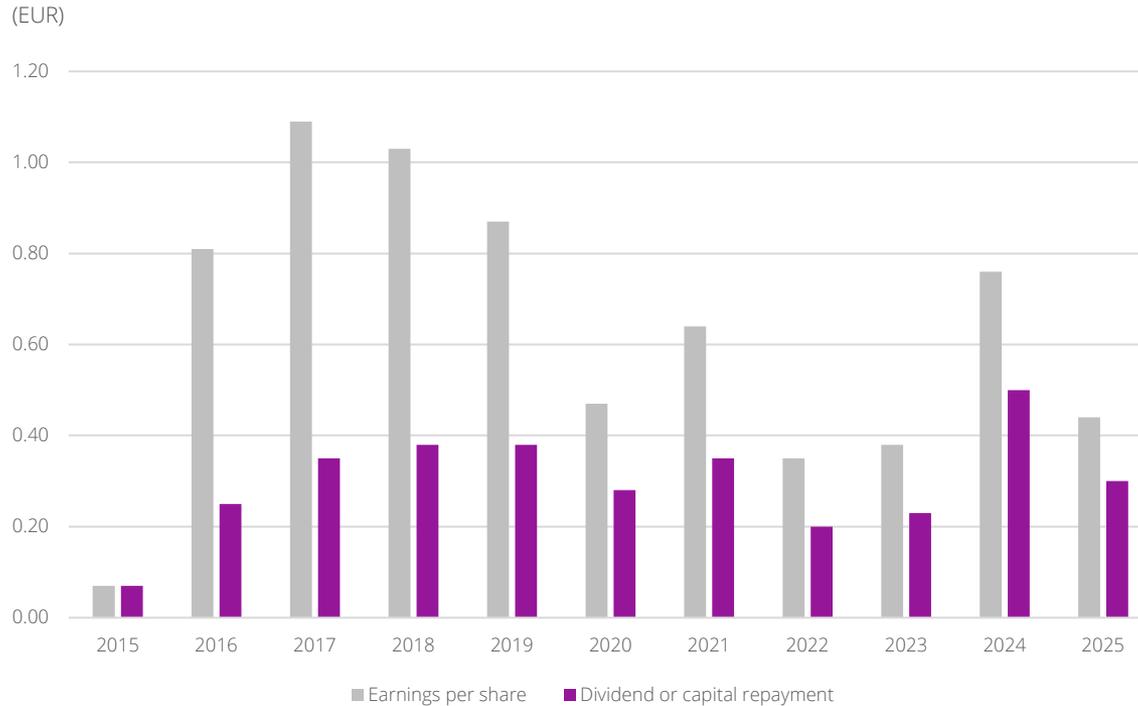
Business outlook

Detection Technology expects **double-digit year-on-year net sales growth in Q1 and H1 of 2026.**

The geopolitical situation, new U.S. import tariffs, U.S. relations with other countries, and price competition especially in China create uncertainty.



EPS and payout



0.30 € dividend (0.50)

68% payout (66%)

The Board's proposal to the AGM 2026

The company aims to distribute approximately 30–60% of the Group's annual result (earnings per share) to shareholders as dividends.



FINANCIAL TARGETS

MEDIUM TERM
Annual
sales growth
>10%

MEDIUM TERM
Operating
margin (EBITA)
15%

ANNUAL
Dividend
30-60%



Detection Technology

www.deetee.com