

Q1 Business review

January–March 2026

President and CEO Hannu Martola | 23 April 2026





Q1 2026

25.3

net sales, €m
(22.2)

13.5

net sales change-%
(-2.0)

2.4

EBITA, €m
(1.4)

9.3

EBITA-%
(6.3)

Q1: Growth in all business applications and markets

Total net sales grew at a double-digit rate

Industrial sales +24%

- Sales of line scan solutions grew strongly across all regions, primarily driven by the food industry
- The growth in TFT sales continued

Medical sales +16%

- Growth driven by CT applications, particularly in APAC

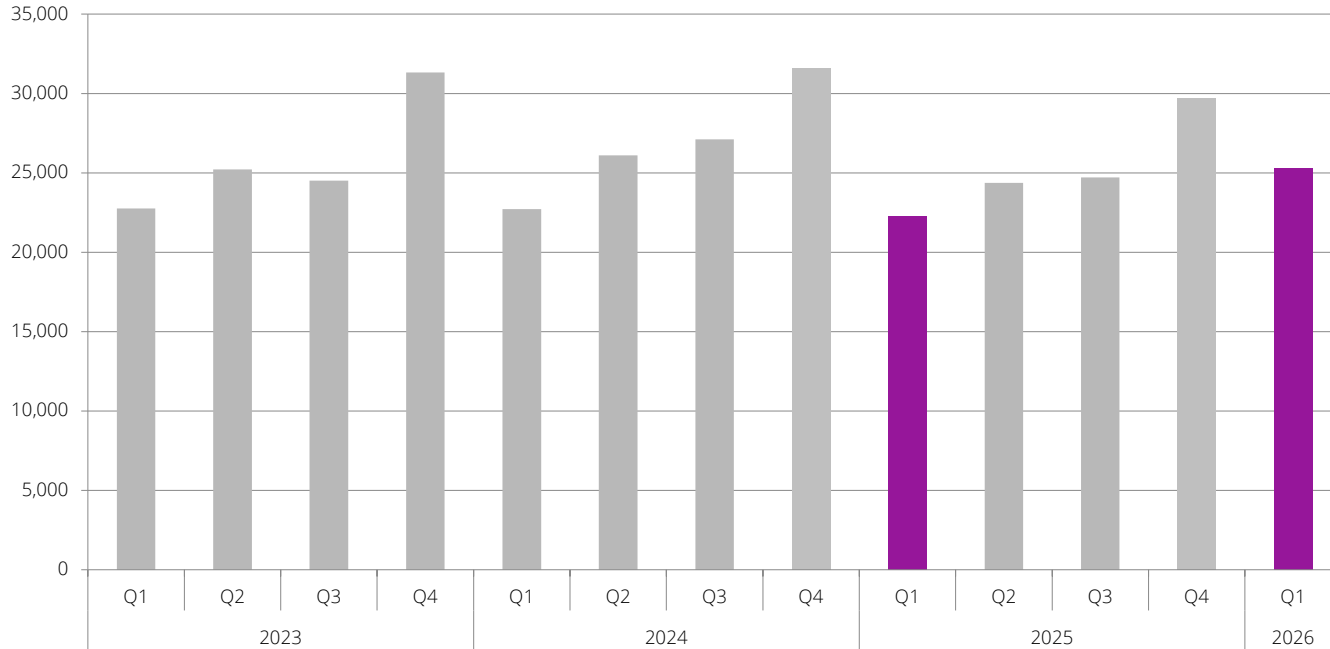
Security sales +5%

- Sales increased in EMEIA and Americas
- The EMEIA growth supported by security CT and cargo inspection, and the Americas by aviation line scan solutions
- In APAC, market and sales declined



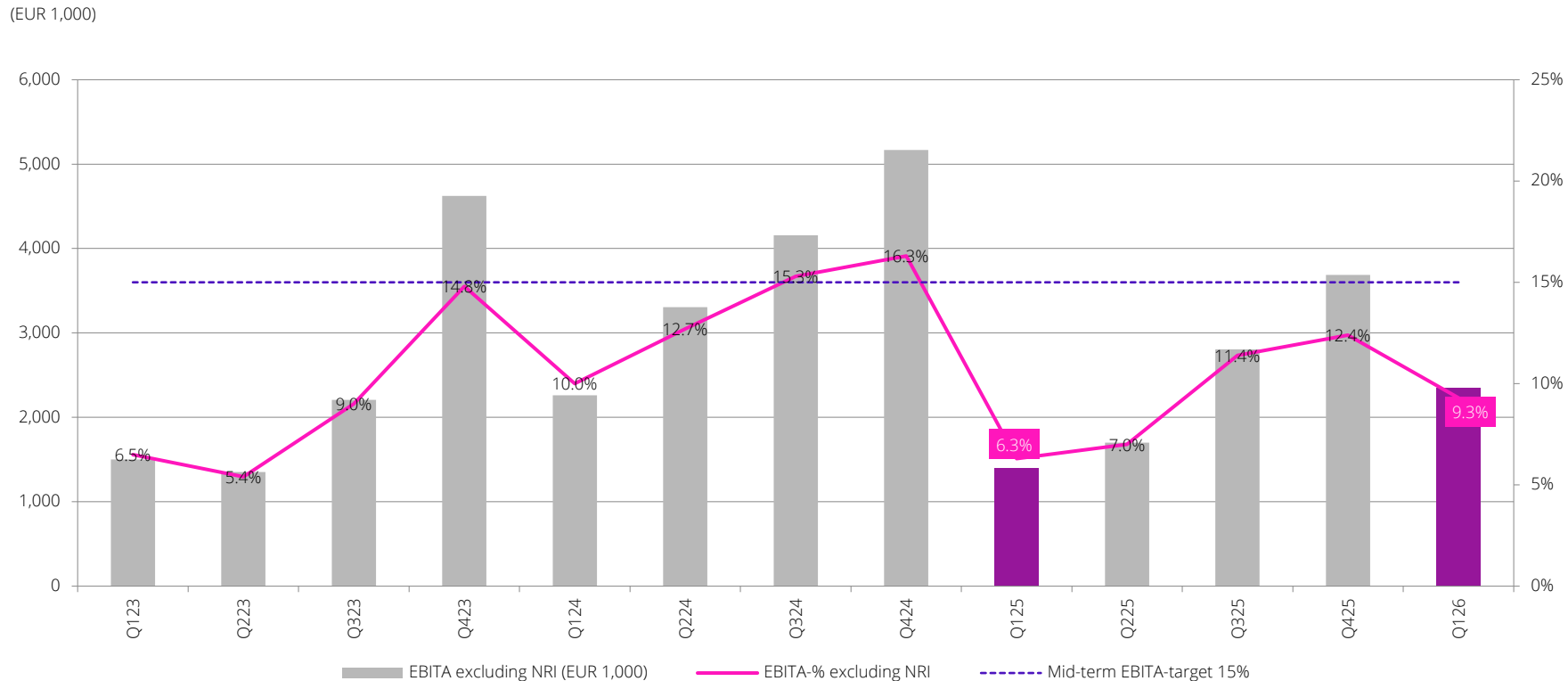
Net sales by quarter

(EUR 1,000)

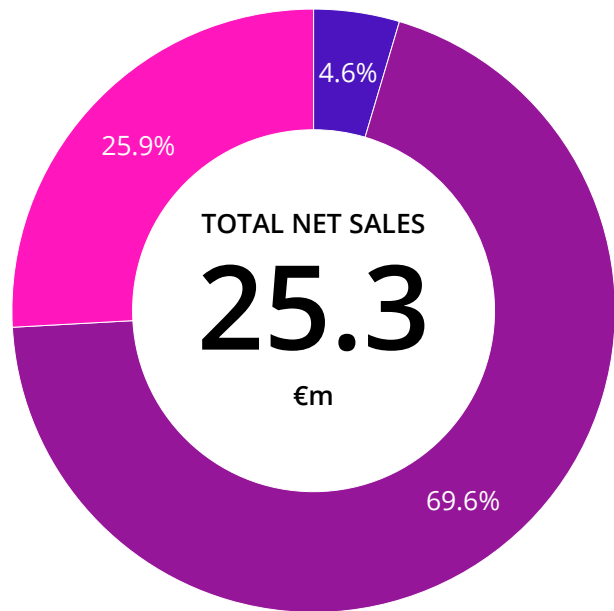


13.5
(YOY change-%)

Operating margin (EBITA) excluding NRI



Q1 2026 sales split by regional business units



AMERICAS

NET SALES €m YOY CHANGE-%

1.2 32.7

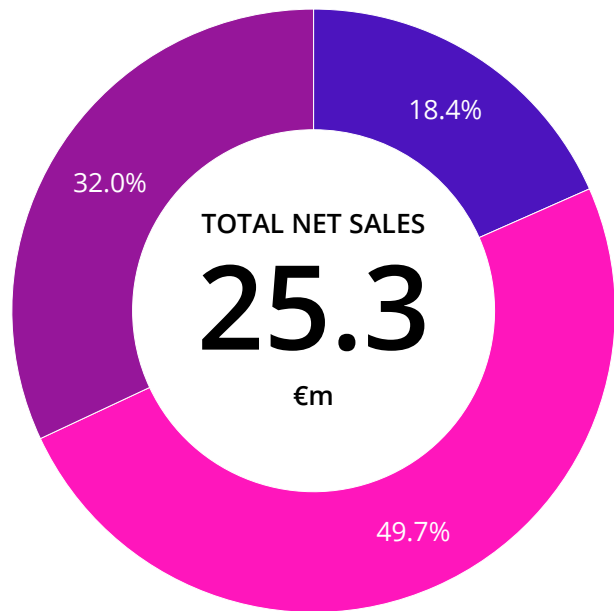
APAC

17.6 10.1

EMEIA

6.5 20.7

Q1 2026 sales split by main applications



	NET SALES €m	YOY CHANGE-%
INDUSTRIAL	4.6	23.5
MEDICAL	12.6	15.9
SECURITY	8.1	5.3

Key figures



	Q1 2026	Q1 2025	FY 2025
Net sales, EUR 1,000	25,264	22,249	101,023
Change in net sales, %	13.5%	-2.0%	-6.0%
EBITA, EUR 1,000	2,351	1,399	9,255
EBITA, %	9.3%	6.3%	9.2%
R&D costs, EUR 1,000	2,773	2,634	11,266
R&D costs, % of net sales	11.0%	11.8%	11.2%
Cash flow from operating activities, EUR 1,000	-3,418	1,425	3,885
Investments, EUR 1,000	409	390	2,965
Return on net assets (RONA, 12-month rolling), %	23.0%	33.9%	20.4%
Earnings per share, EUR	0.13	0.05	0.44

DT 2030



Strategic levers

BASE

Continue to do what we do, **better**

TFT

Drive **TFT flat panel growth**, across regions and markets

ADDED VALUE

Commercialize more value-added **integrated HW-SW** solutions to a broader customer base

NEW TECH

Seek new opportunities beyond current scope (Photon counting & SW)

Being the most trusted partner that drives **customer success through exceptional usability**

Elevate **performance culture**

AIDA commercialized and the first deliveries completed



- **Scalable detector platforms** with integrated software
- **Algorithms & AI** enhance image quality and enable low-dose, high-quality 3D imaging
- Integrated architecture enables to develop new **data-generating solutions** for further added value
- **Meeting market demand** as big OEMs shifting to photon counting, new entrants need value-added solutions



ADDED VALUE



X-ACE HS

Launched AIDA compatible, off-the-shelf CT detector family for high-speed and low-dose medical imaging

BASE

Sales expectation Q2 and Q3 2026



Industrial

to decline
in Q2



Medical

to grow
in Q2



Security

to grow
in Q2



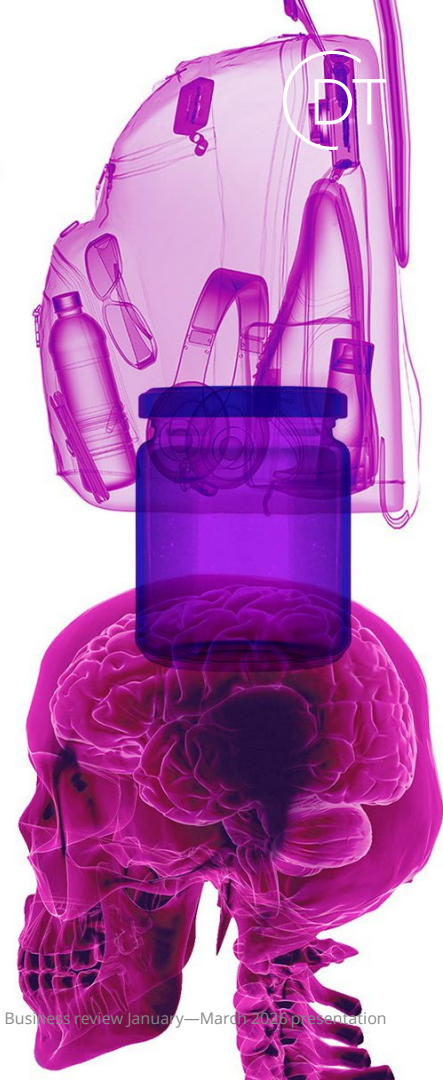
Q2 sales are expected to grow in all regions: APAC, EMEIA, and the Americas

YOY total net sales to **grow in Q2 and Q3 2026**

Business outlook

Detection Technology expects **total net sales to grow year-on-year in Q2 and Q3 2026.**

The geopolitical situation, new U.S. import tariffs, and price competition especially in China create uncertainty.





FINANCIAL TARGETS

MEDIUM TERM
Annual
sales growth
>10%

MEDIUM TERM
Operating
margin (EBITA)
15%

ANNUAL
Dividend
30-60%



Detection Technology

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